CATALOGUE OVERVIEW

ANNA GREWAL PROCUREMENT PARTNER



As presented on July 12, 2021:Page

WORKDAY : CATALOGUE UPDATE

- Workday has 5 operating catalogues , 2 in the works
- More information about the introduction of catalogues is <u>available on the UBC Finance website</u>.





Stage	Key
Implementation	Workday
Contract Signing & Initial Setup	Waiting or
Contract Revisions	Waiting or

& Initial Setup

Key Messages Workday catalogue is live Workday catalogue is live. Workday catalogue is live. Workday catalogue is live. Workday catalogue is live.

Waiting on Test Environment



WORKDAY – CATALOGUE SETUP PROCESS



Assess and ensure the spend is of significant value



Assess and confirm there is spend with high number of low dollar transactions



Define major stakeholders to be involved



• Assess whether the catalogue would be used in the future



 Negotiate contract or amendment with clear T&Cs regarding catalogue development

Setting up a catalogue involves detailed tasks that need to be completed before it can go live





As presented on July 12, 2021:Page 3

FOM VWR TOTAL SPEND Q4



Faculty's Punch-out Catalog Usage Report Q4 FY21

Please Select Your Faculty

Faculty of Medicine CCH4

1. Faculty's MoM Catalog Usage (by Spend \$)

		Ja	an	_		Fe	eb			Μ	ar	
	Catalog Invoices	Non-Catalog Invoices	Credit Card Spend*	Jan Usage %	Catalog Invoices	Non-Catalog Invoices	Credit Card Spend*	Feb Usage %	Catalog Invoices	Non-Catalog Invoices	Credit Card Spend*	Mar Usage %
VWR International Company	\$ 10,299	\$ 1,240	\$ 72,594	12%	\$ 35,937	\$ 42,614	\$ 82,611	22%	\$ 29,923	\$ 2,193	\$ 93,390	24%

2. Faculty's MoM Catalog Usage (by # Transactions)

		Ji	an			Fe	eb			Ν	lar	
	Catalog Invoices	Non-Catalog Invoices	Credit Card Spend*	Jan Usage %	Catalog Invoices	Non-Catalog Invoices	Credit Card Spend*	Feb Usage %	Catalog Invoices	Non-Catalog Invoices	Credit Card Spend*	Mar Usage %
VWR International Company	36	3	262	12%	28	16	291	8%	47	5	368	11%

Credit Card Spend*

This is a separate set of data feeding from Centersuite data to capture Credit Card spend which is outside of Workday's Supplier Invoice module





INVOICE PROCESS OVERVIEW

ANNA GREWAL PROCUREMENT PARTNER

As presented on July 12, 2021:Page

UB

Invoice Process

UBC procurement process for orders above \$3500 is to submit a requisition for a PO , unless it falls under PO exemption

Appendix

Question	Process
Have Invoice no PO	If you have an invoice and no PO : -Ensure the coder/requestor full contact info is on the invoice -Submit the invoice to <u>ubc.invoices@ubc.ca</u>
Have no invoice or no PO	Create a supplier Invoice Request <u>https://ubc.service-</u> now.com/selfservice?sys kb_id=77f59bf91b8930505edd43b4bd4bcbd9&id=kb_article_view&sysparm_rank=1&sysp arm_tsqueryId=a7f9213d1bddb41045ad766f034bcbff
Have an invoice and there is a PO	If you have an invoice and there is a PO# : -Ensure the coder/requestor full contact info is on the invoice -Submit the invoice to <u>ubc.invoices@ubc.ca</u>

VISIBILITY – WHO CAN SEE WHAT?

Suppliers should be directed to send invoices directly to AP, so that they can be entered into Workday, and be visible, as soon as possible.



**Please note the process map shows the workflow for a submitted invoice

Providing coding on the invoices DOES NOT expedite the overall process and bypasses several key Workday/ system based controls.

WHAT MAY PREVENT AN INVOICE FROM LOADING TO WORKDAY?

When invoices are submitted to UBC AP, an automated process takes the attachment from the email and loads it into a workflow in Workday to assess the invoice for Workday readiness. If an invoice is not 'Workday Ready', it cannot be progressed and is held in Perceptive Content while follow up occurs.



Issues Causing 'Not Workday Ready'

Invoice Not Billed to UBC

 No Valid PO or Requestor Name

Supplier Setup

Supplier Billing Error

PO Related Issue

- Invoices have be billed to UBC w/ the name of the UBC contact on the invoice and sent to <u>ubc.invoices@ubc.ca</u>
- 2) Supplier has to be set up in workday.
- Most suppliers are set up for 30-day payment terms. To avoid delays, you can request to get it updated to 'immediate' through ISC.

MEMO FIELD – REMITTANCE- EFT PAYMENT FIX

- Issue the Workday memo field was not correctly populating on remittance advice that was *emailed* to suppliers.
 - As of July 9,2021 the Workday memo filed has been corrected. Suppliers should receive, as part of their email notification on payment, anything included in this field :

 Invoice Refere 	nce Information	
Ship-To Address		:=
Handling Code		:=
On Hold		
Supplier Document Received		
Supplier's Invoice Number	63886417	
External PO Number		
Referenced Invoices		≔
Statutory Invoice Type	× SYS INT – Punch Out - Canada	∷≡
Supplier Contract		≔
Total Contract Amount	0.00	
Document Link		
Memo		
Approver		:=
Requisition Type	1. Purchase Requisition	



9

SUPPLIER SET UP

In Workday, a supplier request should be initiated when you are engaging a new supplier. If a supplier is not in place, the purchase order and supplier invoice processes will be delayed.

If the UBC Requestor is asking the Supplier to Self Register:

- Requestor sends Self Registration instructions to the Supplier
- Supplier will create an account and complete the Self Registration Application
- Once the application is submitted, the request is forwarded to a Supplier Specialist
- The UBC Requestor identified on the application will be required to provide approval before supplier setup is finalized.

IMPORTANT NOTE: Suppliers must check back in to the portal to confirm the status of their registration within five business days. If registration was not successful, there will be notifications to inform suppliers on what information is missing.

More information on UBC's supplier set up processes can be found here: <u>https://finance.ubc.ca/suppliers/supplier-setup</u>



SUPPLIER SET-UP: COMMON CONCERNS FOR RECYCLE:

MATERIALS & LINKS:

1. **EFT/ACH requests**: refer to the <u>Vendor Information Changes</u> page on the Finance website for the required forms that have to be completed and signed and the required documents that have to be attached to the request.

2. Address update requests: refer to <u>Knowledge Base Article KB0016754</u> for how to request address update requests.

3. **GDS requests:** refer to <u>Global Disbursement Service (GDS)</u> page on the Finance website for the required form that has to be completed and signed and the required information that has to be provided.

4. **PST**: If a supplier is PST registered, please provide the PST number.

5. **External supplier requests:** refer to <u>Knowledge Base Article KB017107</u>. This article has to be made available on a webpage that is not CWL protected so external suppliers can access it.

UBC



QUESTIONS ?

CONTACT INFO :

ANNA GREWAL, PROCUREMENT PARTNER, FINANCIAL OPERATION CELL: 778 317-2646

ANNA.GREWAL@UBC.CA



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As presented on July 12, 2021:Page 12 of 35

APPENDIX



As presented on July 12, 2021:Page 13 of 35

INVOICE ADDITIONAL INFO

Payments above \$3,500

For all purchases above \$3,500 a purchase order (PO) or a <u>PO exemption</u> is required.

Once a purchase order has been issued a vendor may begin sending invoices for the goods or services as they are provided. Please keep the following items in mind when billing to UBC:

- Review the list of all <u>invoicing standards</u>
- Please email all invoices to <u>ubc.invoices@ubc.ca</u>. Sending copies to the requestor, even in duplicate by cc, will result in delays in payment.
- The invoice must match to the PO on a line item basis. If we are unable to determine a match, payment will be delayed, or the invoice may be returned to the supplier with a request to rebill accordingly, before payment can be processed.
- All PO-based transactions are authorized in Workday. Then the system will do a three-way match analysis (comparing the Purchase Order, Invoice, and Receipt). If the three items match on a quantity and price basis (within tolerances) the invoice will then be sent for payment based on the payment terms.

A list of PO exemptions may be found <u>here</u>. For more questions on PO exemptions please contact your buyer.

Paying a company outside of North America?

Review information on the <u>Global Disbursement Service</u> used by UBC to make international payments.

If an invoice has been submitted and it has been recycled due to PO Exemption # and approval, then please do the following :

- For purchases under \$75,000, a buyer can assist. However it's important to note when requesting :
- Advise of the exemption # (info in the link)
- Advise the reason for the exemption
- If there is additional supporting info , do include the info.







PREFERRED SCIENTIFIC SUPPLIER AGREEMENT

VWR Punchout in Workday

Third virtual training session will be held in the near future

Things to keep in mind:

- Instructions provided herein are intended for use in the <u>VWR portal</u> on Workday only.
- The VWR supplier portal on Workday is *separate* from the traditional VWR website; therefore, quotes, orders and invoices obtained through Workday may *not* be accessible through the VWR website/online account and *vise versa*.
- For orders using credit cards, please use your original VWR online profile on https://ca.vwr.com/store/login.jsp, send your PO to email canada_orders@vwr.com, or call into UBC customer service (855) 745-2681.

How to request quotes and submit PO through VWR punchout on Workday:

For punchout quotes and orders, please log into your Workday account and follow the steps below:

- 1. Log into Workday using your UBC log-in
- 2. In the top left-hand-side search bar, type in "Connect to Supplier Website"
- 3. Select "Connect" on the right-hand side of VWR option (although the VWR punchout portal looks the same as the VWR website, account information are different)
- 4. Select "Request for a quote" or Go to "My quote"
- 5. Search for the quote number you received
- 6. Convert quote to shopping cart; adjust quantity if needed and/or remove lines you do not want
- 7. Proceed to check-out
 - **Note:** after this step, quoted discount pricing will be loaded automatically; there's no need to attach PDF quote
- 8. Submit punchout PO request for approval (if applicable)
- Once PO is approved on Workday as punchout order, it will be sent to VWR system directly
 Note: do not re-send your PO through email as it will duplicate the order

For support on Workday-specific issues, please visit <u>https://isc.ubc.ca/</u> or contact your department buyers for assistance.







PREFERRED SCIENTIFIC SUPPLIER AGREEMENT

VWR Punchout in Workday

Third virtual training session will be held in the near future

How to track orders and retrieve invoices on punchout

- 1) Log into Workday
- 2) Navigate to VWR supplier punchout
- 3) Go to "My Orders"
- 4) Click on the order # that has been either completely shipped or partially shipped
- 5) Click on Billing Documents. A link with the invoice # will appear. A PDF file can be downloaded when you click on the Invoice #

My Orders

Check out the My Orders Video that highlights our order status functionality.

Open Order Fi	lters			<u>Clear al</u>
Search (O	order Number, Purch	ase Order Nu	umber, Catalog Number, V	Veb Tracking Number, Invoice
urn Number, Return Requ	est Number,Credit n	umber)		
		1	24	
ce Today	7 days	30 Da	ays 90 Days	Custom Range
	Open Order Fi Search (C urn Number, Return Requ	Open Order Filters Search (Order Number, Purch urn Number, Return Request Number,Credit n	Open Order Filters Search (Order Number, Purchase Order Nu urn Number, Return Request Number,Credit number)	Open Order Filters Search (Order Number, Purchase Order Number, Catalog Number, V urn Number, Return Request Number,Credit number)

Don't see your order? Click here. Recently placed orders take up to 1 hour to appear below

Showing 2 d	of 2	2 Entries You o	can sort all the	columns by do	uble clicking o	n the header			
Date	7	Order Number	Order Method	Web Tracking Number	PO Number	Shipping Account	Number of Lines	Total	Order Status
03/01/2021		8612139532	Electronic		PO-0000009686	86080637 BC UNIV OF	1	\$ 27.32	Completely Shipped
02/26/2021		<u>8612138249</u>	Electronic		PO-0000009496	86080637 BC UNIV OF	2	\$ 95.80	Partially Shipped

Order Number	Order Date	PO Number	Web Tracking Number	Shipping Account	Order Method	Total
3612139532	03/01/2021	03/01/2021 PO-000009686		86080637	Electronic	\$27.32
Print						
					Reorder Items	Request Retur
Ship To		Sold	То	Totals		
86080637		860	80458	Item total	\$24.39	
CHEMISTRY PHY	SICS BLDG	ACC	T PAYABLE UBC	GST/HST	\$1.22	
2036 MAIN MAL	L	2329	WEST MALL	PST/QST	\$1.71	
VANCOUVER BO	C V6T 1Z1	VAN	COUVER BC V6T 1Z4	Total	\$27.32	
Ship-To Attention Billing Docum	n: Condurache Vac	ariu		Order C	Comments and Messa	ges

Avantor

VWR Products Update & Catalog on Workday

Shangmei Hou, PhD Shangmei.hou@avantorsciences.com

July 12th Monday 2021



As presented on July 12, 2021:Page 17 of 35

Agenda

10:05 am	Avantor Presentation	Avantor Team
	Avantor	
	• Company Highlights	
	• The Power of Choice-CFI grant	
	Preferred Scientific Supplier Agreement	
	• Special pricing	
	• 7% rebate for new lab start-up (CFI grant)	
10:10 am	Discussion	Everyone
	Product update	
	• New products and promotions	
	• COVID-impacted PPE and plasticware supplies	
	VWR punchout catalog	
	• How to do quote request and quote conversion	
	• What are your challenges and how can we help	



As presented on July 12, 2021:Page 18 of 35

VWR: your preferred scientific supplier

How we support you

- Special core list items (Green color coded)

- Dedicated customer service team
 - Email: supportubc@vwr.com
 - Phone: 855-745-2681

- Specialists

- Life sciences (Laura Mai)
- Chemistry (AlwinThurainayagam)
- Chromatography ((AlwinThurainayagam)
- Furniture (Steve Coe)
- Price match & quick quote turnaround time
- New lab start -up 7% rebate

New Lab Checklists



Don't forget a thing! Save time by ensuring you have all the furniture, equipment, and supplies you need from the start.

Use these handy checklists to make sure you have all the essentials for your lab.

Product Checklists

- 📩 Furniture
- 📆 Equipment
- 🔁 Instruments
- 🔁 Lab Chemicals
- 📩 Life Science
- 🔁 Plasticware & Glassware
- 🔁 Lab Supplies

Avantor

As presented on July 12, 2021:Page 19 of 35



Avantor

As presented on July 12, 2021:Page 20 of 35

Current promotions

Avantor[®] Seradigm Select Grade FBS

Avantor's ongoing commitment to final product quality results in proven performance and consistency in any application. With Select Grade FBS you can expect:

- Raw material collection and handling techniques that result in the most desirable product specifications
- Proprietary manufacturing process that preserves naturally occurring growth factors in serum
- Supply stability supporting multiple lot sampling and reserves
- Risk mitigation by sourcing only from countries where BSE risk status is 'negligible'

Place your order now to take advantage of our 2021 sale pricing today!

Process	Size, mL	Cat. No.	Price
None	500	MP76419-584	315 CAD
Heat Inactivated	500	MP76419-588	325 CAD





As presented on July 12, 2021:Page 21 of 35

Current promotions

repliQa HiFi ToughMix

Superior speed and inhibitor tolerance for DNA amplification requiring high fidelity



FEATURES AND BENEFITS:

Fidelity of >90x wild type Taq

- 2–3x faster PCR results with extension rates as fast as 1 kb/sec
- Tough Tested tolerant to a wide range of PCR inhibitors
- Superior yield and sensitivity
- Amplification of +24 kb gDNA and +40 kb λ DNA

Extreme Speed: 2-3x faster results

repliQa HiFi ToughMix has very fast extension times, ranging from 1–10 kb/sec depending on the fragment size, which can significantly shorten the time to result.





Figure 1 Comparison of speed. A 2 kb fragment was amplified in 50 µl reaction volumes according to the recommended protocol. Following a 30 s activation at 98°C; 30 cycles of PCR were performed: 98°C, 10 s; 60°C, 10 s; 68°C, 5–30 s. The thermal cycler had a ramp rate of 5°C/s.



As presented on July 12, 2021:Page 22 of 35

Key lab supplies update

Forecast your inventory a few months ahead

PPEs such as coveralls remain challenging

Gloves have improved (depending on brands)

Pipette tips (esp. filtered tips)

Other plasticware in high demand

Manufacturing backorder

VWR nitrile 200 series

Brands & stock fluctuation in non -filtered tips Try switching to racked tips Persistently high demand of filtered tips Robotic tips backorder to remain

Recovery in serological pipettes Brands & stock fluctuation in cell culture flasks Manufacturing backorder in 384 -well plates & deep well plates

∧ avantor

As presented on July 12, 2021:Page 23 of 35

Agenda

10:05 a m	Avantor Presentation	Avantor Team
	Avantor	
	Company Highlights	
	• The Power of Choice-CFI grant	
	Preferred Scientific Supplier Agreement	
	• Special pricing	
	• 7% rebate for new lab start-up (CFI grant)	
10:10 am	Discussion	Everyone
	Product update	
	 New products and promotions 	
	• COVID-impacted PPEs & plastic ware supplies	
	VWR punchout catalog	
	• How to do quote request and quote conversion	



As presented on July 12, 2021:Page 24 of 35

VWR catalog (punchout) on Workday

- B2B integration between UBC & VWR
 - To replace manual email PO
- Minimize human entry errors

avantor

- Automated invoice reconciliation
- Centralize quotes, orders, invoices, etc.
- Anything you can find on VWR website or any products VWR can source for you
- Color-coded items have special discounts in place (blue, green or brown/red)

ts	Applications & Protocols	~	Featured Solutions 🗸	Services 🗸		Search by keyw	ord, supplier, or po	art number	Q
y Orders		Line	List Name		Description	on	ltems	View List	
nopping l	ists	1	Apparel				5	view	
Persona	I Shopping Lists	2	Assembly				1	view	
Frequen	tly Ordered Items	3	Chemicals				114	view	
Custom	Catalogs	4	Chromatography				6	view	
voices		5	Clinical Products				80	view	
y Profile		6	Consumables				440	view	
Persona	l Into	7	Core List				552	view	
My Oron	anizations	8	E&I Technical Serv				8	view	
Shipping	Options	9	Equipment				25	view	
Paymen	t Options	10	Equipment				20	view	
Order O	ptions	10	Filtration				30	view	
Line L	.evel Data Management	n	Furniture				1	view	
Order	Level Data Management	12	Glassware				59	view	
y Quotes		13	Instrumentation				4	view	
View Qu	iote	14	Lab Animal Science				3	view	
		15	Life Science				59	view	
		16	Liquid Handling				106	view	
		17	Live Material				2	view	
		18	MRO				10	view	
		19	Plasticware				193	view	
		20	Preserved Material				1	view	
	21	Prod Supplies				14	view		
		22	Production Chemicals				3	view	
		23	Safety				94	view	
		24	UBC Pricing				1186	view	



VWR catalog (punchout) on Workday

- The account info linked to Workday different from the legacy VWR web account
- Punchout orders for any VWR products through quote conversion
 - Current exception: CFI quote-related orders or large furniture set-up
- Quote must be coded to the correct platform
- Cannot see quote:
 - Quote on VWR web profile rather than Workday
 - Quote has expired
 - Access blocked
 - Contact Shangmei





Converting quote on VWR catalog (punchout)

Products Disciplines ~	Services ~ R	Search by keyword, supplier, or part number
	<u>Update to Avantor's response to the coronavirus (COVID-19) p</u>	<u>bandemic</u>
Home > Quote Center		Print 🖒 Share
My Account My Dashboard	My Quote Center	
My Orders	8602610537	Q
Shopping Lists	Showing 0 of 0 Quotes. You can sort all the column by double clic	cking on the header.
Personal Shopping Lists B2B Settings	Available Draft Requested Expired	
My Quotes Request a Quote View Quote	Available No Quotes found. Please search ag	jain or Request a Quote.
	* "All Available" Searches may result in extended wait times while w	we gather your quotes.



As presented on July 12, 2021:Page 27 of 35

Tracking orders & invoices

- 1) Log into Workday
- 2) Navigate to VWR supplier punchout portal
- 3)Go to "My Orders"
- 4)Click on the order # that has been either
- completely shipped or partially shipped
- 5)Click on Billing Documents. A link with the invoice # will appear. A PDF file can be downloaded when you click on the Invoice #





As presented on July 12, 2021:Page 28 of 35

Tracking orders & invoices

My Orders

Check out the My Orders Video that highlights our order status functionality.

Search by Number Sea Number, Delivery Number, Return Number, Return Search by Orders Created Since Today	arch (Order Number, Purc n Request Number,Credit	hase Order Nu number)	mber, Catalog Number, Wel	b Tracking Number, Invoice
Search by Orders Created Since Today	7 days	20.0		
	/ uays	50 Da	ys 90 Days	Custom Range
ilter Current Result by Status	ing Datially	Chinned	Completely Shipped	Cancelled

Don't see your order? Click here. Recently placed orders take up to 1 hour to appear below

Showing 2 of 2 Entries You can sort all the columns by double clicking on the header								
Date 🔻	Order Number	Ord ar Method	Web Tracking Number	PO Number	Shipping Account	Number of Lines	Total	Order Status
03/01/2021	8612139532	Electronic		PO-0000009686	86080637 BC UNIV OF	1	\$ 27.32	Completely Shipped
02/26/2021	<u>8612138249</u>	Electronic		PO-0000009496	86080637 BC UNIV OF	2	\$ 95.80	Partially Shipped



As presented on July 12, 2021:Page 29 of 35

Order Number	Order Date	PO Number	Web Tracking Number	Shipping Account	Order Method	Total
8612139532	03/01/2021	PO-000009686		86080637	Electronic	\$27.32
Print					Reorder Items R	equest Return
Ship To		Sold	To	Totals	404.00	
BC UNIV OF		BC U	NIV OF B2B	GST/HST	\$24.39	
2036 MAIN MAL	YSICS BLDG _L	ACC 2329	WEST MALL	PST/QST	\$1.71	
VANCOUVER BO	C V6T 1Z1	T 1Z1 VANCOUVER BC V6T	COUVER BC V6T 1Z4	Total	\$27.32	





Order Comments and Messages

avantor

Proprietary & confidential

As presented on July 12, 2021:Page 30 of 35

VWR catalog (punchout): equipment orders

- For any equipment orders on punchout, please enter verbiage
 "equipment" in the Memo To Supplier box
- Any products with electrical components need to go through proper review process
 - To ensure CSA approved
 - Products from outside of Canada





Frequently asked questions

- • How to submit VWR punchout orders using quotes?
- • How do I find VWR punchout invoices?
- • Can I order VWR items that don't have part numbers through punchout?
- • How do I know if punchout orders have been successfully processed?
- • Why is pricing on invoice not matching discounts on my original PO?
- • How and when is invoice issued for punchout orders?



As presented on July 12, 2021:Page 32 of 35

Q&A

One-on-one training: contact Shangmei or Anna Grewal

Shangmei Hou, PhD

Your local sales representative

Shangmei.hou@avantorsciences.com



As presented on July 12, 2021:Page 33 of 35

The Power of Choice J.T.Baker **M** SEASTAR THERAPAK[®] BDH Equipment ٠ Instruments BECKMAN Millipore Thermo Apparel eppendorf COUITER SigMa SCIENTIFIC Lab Supplies ۲ B Kimberly-Clark **sartorius** Chemicals CORNING 😁 BD METTLER TOLEDO PROFESSIONAL* **Production & Safety** ECHO Miele Polyplus Ansell Molecular Devices **Furniture** PALL Biotix Qò Quantabio Life Science Products LABCONCO BUCHI **TECAN** BioLabs* **谷GILSON**® (насн Agilent **Clinical Products** PerkinElme Chromatography Honeywell ST/RPLEX[®] DURAN 6 Parker RESTEK WHEATON greiner bio-one OMEGA CONTEC **KIMBLE** Puritan[®] avantor™ As presented on July 12, 2021:Page 34 of 35

New lab resources

7% rebate program

- Bundling of equipment
- Special discounts
- 7% rebate on lab start-up order
- Rebate as credit for future purchase of VWR private label basic instrument and consumables

New Lab Checklists



Don't forget a thing! Save time by ensuring you have all the furniture, equipment, and supplies you need from the start.

Use these handy checklists to make sure you have all the essentials for your lab.



- Furniture
- 🔁 Equipment
- 📩 Instruments
- 🔁 Lab Chemicals
- 🔁 Life Science
- 🔁 Plasticware & Glassware
- 🔁 Lab Supplies





As presented on July 12, 2021:Page 35 of 35